



# THE PLAFOLIFT GUARANTEE +™ PROGRAM

Peace of Mind for Smart Business People\*

## A UNIQUE PROGRAM IN THE AERIAL WORK PLATFORM INDUSTRY

Organizations that purchase, rather than rent, their aerial work platforms need to know that they made the best possible choice when selecting their brand of equipment. At Plafolift, we provide our clients with the kind of peace of mind that only extended warranties can offer. Our **GUARANTEE +™ PROGRAM** is truly unique in the industry. Whether in Canada or in the United-States, no other manufacturer of aerial work platforms offers such a comprehensive warranty program.



## PLUS WARRANTIES™ ON NEW AERIAL WORK PLATFORMS

A new Plafolift diesel aerial work platform comes with a one (1) year guarantee on the entire machine (parts and labor) and five (5) years on its structural components. A new Plafolift electric aerial work platform comes with a two year guarantee on the entire machine and 6 years on its structural components.

### Option 1

The **+ONE Guarantee** provides one extra year of coverage on the entire machine (parts and labor)  
**\$ 1,500**

### Option 2

The **+TWO Guarantee** provides two extra years of coverage on the entire machine (parts and labor)  
**\$ 2,750**

## PLUS WARRANTIES™ ON USED AERIAL WORK PLATFORMS

When a contractor purchases a **pre-owned** aerial work platform from Plafolift, the machine comes with an industry standard one-month guarantee on the entire machine (parts and labor). Under our **PLUS WARRANTIES™** program, contractors can extend this standard guarantee period on the entire machine (parts and labor) by as many as twelve months. See table →

Age of equipment	Extension period	Cost
Less than 2 years	1 year	\$ 1,495
Between 2 and 3 years	6 months	\$ 900
3-4 years	6 months	\$ 1,100
3-4 years	3 months	\$ 600
4 years +	3 months	\$ 750

All the above guarantees are subject to normal maintenance and usage conditions. For more details, talk to your **Plafolift** sales representative or call **1 800 463-3040**.

\* This program is not offered to equipment rental outlets.  
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Think Productivity – Buy Safety

# THE PLAFOLIFT EXPERIENCE

## Innovation & Ergonomics

Plafolift has been innovating in lifting products and solutions for more than a quarter century. Our equipment can be found under water for Le Cirque du Soleil in Las Vegas, high in the air on major construction sites in Quebec, in Alcan smelters, under Air Canada aircraft, in major distribution centers and even under ground in BC mines. And that's just the tip of the iceberg! Time and time again, what at first seemed to be virtually impossible to our clients was solved by bringing our capacity for innovation and expertise in ergonomics to bear.

## Speed of Delivery & Fair Prices

At Plafolift, we certainly understand that time and safety all add up to money. We are in the habit of delivering to our clients user-safe, custom-made lifting equipment within shorter lead times than our major competitors – always at a fair price.

## Always Listening

Plafolift enjoys superlative levels of customer satisfaction and loyalty. Our clients maintain that our customer service is hard to beat – from the very first meeting where we identify real needs to fast efficient service calls once the equipment is delivered. We are in the business of building lasting relationships. We help our clients realize their mission, be more productive and grow profitably.

## Phenomenal Reliability

We believe that worker safety comes first. All our products are unitarily tested to 150% of their stated capacity. We manufacture our own structural components in our facilities. Our equipment is so reliable that some of our clients will bypass their purchasing policies to make sure Plafolift lifting equipment is acquired. Many operators will tell you that a Plafolift lifting equipment is virtually indestructible.



# PLAFOLIFT

Performance 

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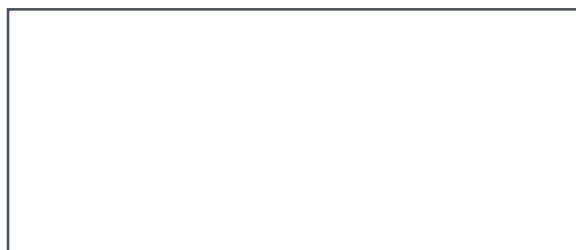
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## Plafolift Aerial Work Platforms

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For further information, please contact us by mail, email or phone (see above). Product specifications are subject to change without notice or obligation. The photographs and/or drawings in this brochure are for illustrative purposes only. Refer to the appropriate Owner's Manual for instructions on the proper use of Plafolift equipment. Failure to follow the appropriate Owner's Manual instructions when using our equipment or to otherwise act irresponsibly may result in serious injury or death. Prices and specifications are subject to change without notice. The only warranty applicable is the standard written warranty applicable to the particular product and sale. Plafolift makes no other warranty, expressed or implied. Products and services may be trademarks, service marks or trade-names of Plafolift. *Plafolift Lifting Products and Solutions™* and *The Ergo-Innovation Program™* are trademarks of Plafolift Inc.